

# PHCC Membership Benefits

## Here's what you need to know.

Engage through our Federation model (local, state and national) memberships, we offer everything you need to strengthen your business and educate your employees. PHCC has 38 state chapters and 73 local chapters throughout the United States. *Engagement opportunities are here for you - just plug in!*



### ADVOCACY

- Federal legislative and regulatory representation
- State and local legislative and regulatory assistance
- State legislative and regulatory online tracking tool
- Representation on code bodies and industry coalitions
- Reinforcement of industry standards that protect public health and safety
- Annual legislative conference
- Alerts on laws, regulations and code changes
- Grassroots network
- PAC activities



### WORKFORCE & PROFESSIONAL DEVELOPMENT TRAINING

- Free monthly webinars for members
- PHCCCONNECT annual conference and tradeshow offering tailored P-H-C education
- Face-to-face learning opportunities
- PHCC career center and job board
- Career and job fair materials



PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION

### BROUGHT TO YOU BY THE PHCC EDUCATIONAL FOUNDATION

- Plumbing and HVACR apprentice training
- Plumbing and HVACR Workforce Readiness course
- Plumbing Pre-Apprentice course
- Fast Track to Service Plumbing course
- Foremen workshop
- Assessment tests
- Essentials of Project Management class
- Plumbing and HVAC apprentice contest
- Scholarships



### BEST PRACTICES, COMMUNICATION & NETWORKING

- PHCCCONNECT annual conference and tradeshow
- Safety and risk management tools
- Access to subject matter experts
- PHCC water supply calculator app
- Monthly electronic newsletters
- Award winning magazine *Solutions*
- PHCC contractor online directory
- PHCC Online Buyer's Guide
- Online member communities
- State and local chapter events, education, publications and engagement



### SAVINGS & DISCOUNTS

- PHCC industry partnerships with manufacturers and product providers to the P-H-C trade
- PHCC Labor Unit Database subscription
- Members-only discounts on programs, events and services



### BUSINESS INTELLIGENCE

- Regular PHCC members-only business intelligence reports and insights, forward-facing statistics
- Monthly *Insta-Intel* report
- Quarterly *Competitive Edge* report



### CONSUMER AWARENESS

- Find A Contractor online directory
- Branded PHCC outreach



### ENHANCED SERVICE GROUPS (ESG)

- Quality Service Contractors (QSC)
  - » Offers guidance, education and the resources needed to operate your business more efficiently. Business coaching, custom designed training and networking opportunities bring PHC service and repair professionals together.
  - » Annual Power Meeting
- Construction Contractors' Alliance (CCA)
  - » Provides contractors with a means to find solutions to the many issues new construction contractors face. CCA serves PHCC's plumbing and mechanical contractors specializing in residential, industrial, commercial and institutional new construction.
- Union-Affiliated Contractors (UAC)
  - » Resource for PHCC members who operate under a union, this group is focused on providing online resources and communities to offer greater assistance and communication with each other.
- PHCC-National Auxiliary
  - » Women and men with the purpose of working in partnership with the plumbing, heating and cooling industry through scholarships, education, and industry support. They are comprised of individuals who have a wide variety of backgrounds. The common denominator, however, is an interest in the P-H-C industry.



**PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION®**  
*Best People. Best Practices.*



# PHCC Arkansas membership pays for itself. *Just plug in!*

## Member Savings and Discounts

- **Aramark:** 25% discount on uniforms.
- **Code Books:** Discounts vary by chapter.
- **ConsensusDocs:** 20% discount on subscriptions to standard construction contracts.
- **Exxon/Mobil:** 5 cent savings per gallon of gas using Fleet National card.
- **Home Depot Pro and HD Supply:** Two programs with substantial savings for PHCC members: Home Depot Pro for retail and Home Depot Supply for wholesale.
- **Labor Unit Database:** 30-day free trial and \$100 discount off subscription renewal.
- **Market Hardware:** Free consultation and discount on web sites and marketing services.
- **Monthly Webinars:** \$360 value (\$35/ea. for non-members).
- **PHCCCONNECT Conference and Tradeshow:** \$100 discount off each member registration.
- **Solutions** magazine subscription: \$30 value
- **Time Communications:** Discounted monthly rate on call management systems.
- **Pink Callers:** Access to an administrative support solution that assigns customer service reps to support home service business remotely.
- **Plumbing and HVACR Apprentice eLearning Programs:** Discounts vary by chapter.
- **Plumbing and HVACR Textbooks:** Up to 25% discount through your chapter.
- **US Bank:** Eligible for a 15-minute consultation to discuss how your business expenses can become opportunities to increase cash flow, lengthen operating cycle, and earn more rewards.
- **Who's Who Directory:** Contact information for your fellow PHCC members across the nation. Free to PHCC members; \$75 non-member

## Resources for Members



**Plumbing and HVACR Workforce Readiness:** Online course provides individuals with an introduction to working in the plumbing-heating-cooling industry.



**TechLine:** Expert advice on code questions and clarifications.



**Safety Program Builder:** Available from Federated Insurance, allows contractors to customize efforts that illustrate your commitment to ensuring safety in your workplace.



**Overhead and Profit Calculator:** This simple software tool helps business owners calculate their real costs and find the right selling price for their company.



**PHCC Water Supply Calculator App:** Offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, equivalent lengths of fittings, and more.



**Multi-Employer 401(k) Retirement Program:** PHCC members can choose among several 401(k) retirement program options offered by Lincoln Financial Group through Certified Financial Services.



**Publications:** Members receive *Solutions* magazine, *PHCC Online* and the *PHCC Advocate* newsletter, chock full of valuable news and information to help run your business and stay current on industry legislation and regulations.

## PHCC Arkansas Membership Options

**Contractor:** A plumbing, heating, cooling/refrigeration business seeking to access the Best People and Best Practices in the industry. Plug into a powerful network of great people, valuable resources, best practices, advocacy, and education and training.

Arkansas dues are collected by the PHCC-National Association headquarters. This is a federation model membership organization. This dues amount represents membership in PHCC-National and PHCC AR.

**\$1,800 annually**

**\$900 annually** (new member, 1st year\*)

*Note: You must be a member of PHCC National to belong to any state or local PHCC.*

**Industry Associate:** Business that support the plumbing, heating, cooling/refrigeration contracting industry. Gain visibility among leading p-h-c contractors around the country. Membership, advertising and sponsorship opportunities will be offered to access the decision makers in our industry. Manufacturers, distributors and vendors encompass this membership group.

**\$800 annually**

**Union-Affiliated Contractors:**

**\$240 annually\*\***

**National Auxiliary:**

**\$100 annually\*\***

**\$50 annually** (Senior 65+)

**Student/Apprentice:** Actively enrolled in a plumbing and/or HVACR program/school. Free\*\*

*\*\*PHCC National membership only.*

**CONTACT US:** 800-533-7694 | [membership@naphcc.org](mailto:membership@naphcc.org) | [phccweb.org](http://phccweb.org) | [phccfoundation.org](http://phccfoundation.org)

@phccnatl @PHCCNational naphcc NationalPHCC Plumbing-Heating-Cooling Contractors-National Association

**JOIN PHCC TODAY!** [www.phccweb.org/membership](http://www.phccweb.org/membership)



# Arkansas PHCC CONTRACTOR MEMBERSHIP APPLICATION



## PRIMARY CONTACT

CONTACT NAME: \_\_\_\_\_ TITLE: \_\_\_\_\_  
COMPANY NAME: \_\_\_\_\_  
MAILING ADDRESS: \_\_\_\_\_  
CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP CODE: \_\_\_\_\_  
WORK PHONE: \_\_\_\_\_ MOBILE PHONE: \_\_\_\_\_  
EMAIL: \_\_\_\_\_ URL: \_\_\_\_\_  
SOCIAL MEDIA HANDLES: Facebook: \_\_\_\_\_ LinkedIn: \_\_\_\_\_ Instagram: \_\_\_\_\_

## CONTRACTOR ANNUAL MEMBERSHIP DUES

[Membership is from January 1st to December 31st each year.]

- ☐ Active Contractor Member – \$1,800 USD  
☐ Introductory Contractor Member\* – \$900 USD

*\*Special Two Year Discount Incentive available to companies that have never held a PHCC Two-Year membership under this company name.*

**1st Year.** Contractor Introductory dues 50% discount incentive.

**2nd Year.** Introductory Member dues 25% discount incentive.

**After 2nd Year.** Discount incentive ends. Your membership will be converted to Active Contractor Member with full voting rights and can hold office and propose Bylaws.

## QUALITY SERVICE CONTRACTORS (QSC) MEMBERSHIP DUES\*

Add on to your PHCC-National Contractor membership to engage with this Enhanced Service Group through events, forums and education.

- ☐ QSC Premium Coaching – \$10,200 USD ☐ QSC Pro Coaching – 4,200 USD

*\*Must maintain an active PHCC Contractor membership under this company name.*

## PAYMENT INFORMATION

Annual membership dues may be deductible as a business expense but not as a charitable contribution. For 2022, PHCC estimates that 5% of your national dues constitute lobbying expenses.

Active Contractor Dues amount: \$ \_\_\_\_\_

Introductory Contractor Dues amount: \$ \_\_\_\_\_

QSC Contractor Dues amount (optional): \$ \_\_\_\_\_

**TOTAL PAYMENT**  
**\$ \_\_\_\_\_**

☐ CREDIT CARD: ☐ VISA ☐ MASTERCARD ☐ AMERICAN EXPRESS

CARD NUMBER: \_\_\_\_\_

EXPIRATION DATE: \_\_\_\_\_ CVV: \_\_\_\_\_

## DEMOGRAPHICS (Confidential)

What date was your business established? \_\_\_\_\_

What year you were born? \_\_\_\_\_

### Type of Shop:

(Select all that apply)

- ☐ Open  
☐ Union  
☐ Dual  
☐ Minority Owned  
☐ Woman Owned  
☐ Veteran Owned

### Primary Type of Work:

(Select one)

- ☐ Air Conditioning  
☐ Heating  
☐ Refrigeration  
☐ Plumbing

### Primary Field of Work:

(Select one)

- ☐ Institutional  
☐ Industrial

### Residential:

- ☐ New Construction  
☐ Remodel  
☐ Service & Repair

### Commercial:

- ☐ New Construction  
☐ Remodel  
☐ Service & Repair

### Number of Employees

Office Staff & Management (Admin, Estimators, Customer Service etc.):

- ☐ Less than 6  
☐ 6–10  
☐ 11–20  
☐ 21–40  
☐ 40+

### Installers/Technicians:

- ☐ Less than 6  
☐ 6–10  
☐ 11–20  
☐ 21–40  
☐ 40+

### Volume of Plumbing Products Purchased Annually:

- ☐ Less than \$500k  
☐ \$500k – \$750k  
☐ \$750k – \$1M  
☐ \$1M – \$2.5M  
☐ \$2.5M – \$5M  
☐ \$5M – \$8M  
☐ \$8M – \$15M  
☐ \$15M – \$25M  
☐ \$25M – \$40M  
☐ \$40M+

### Volume of HVAC Products Purchased Annually:

- ☐ Less than \$500k  
☐ \$500k – \$750k  
☐ \$750k – \$1M  
☐ \$1M – \$2.5M  
☐ \$2.5M – \$5M  
☐ \$5M – \$8M  
☐ \$8M – \$15M  
☐ \$15M – \$25M  
☐ \$25M – \$40M  
☐ \$40M+

### Products and Services Offered

(Select all that apply)

- ☐ Air Conditioning  
☐ Backflow  
☐ Drain Cleaning  
☐ Energy Efficient  
☐ Fire Sprinklers  
☐ Generators  
☐ Heating  
☐ Indoor Air Quality  
☐ Plumbing  
☐ Radiant Heat  
☐ Refrigeration  
☐ Solar Heat  
☐ Water Efficiency  
☐ Water Filtration  
☐ Other: \_\_\_\_\_

### Other Fields of Work:

(Select all that apply)

- ☐ Institutional  
☐ Industrial

### Residential:

- ☐ New Construction  
☐ Remodel  
☐ Service & Repair

### Commercial:

- ☐ New Construction  
☐ Remodel  
☐ Service & Repair

### Sales Volume of Annual Business:

- ☐ Less than \$500k  
☐ \$500k – \$750k  
☐ \$750k – \$1M  
☐ \$1M – \$2.5M  
☐ \$2.5M – \$5M  
☐ \$5M – \$8M  
☐ \$8M – \$15M  
☐ \$15M – \$25M  
☐ \$25M – \$40M  
☐ \$40M+

### Certifications:

- ☐ Backflow  
☐ BPI  
☐ Energy Auditor  
☐ Energy Star Credentialed  
☐ LEED  
☐ NATE  
☐ Water Auditor