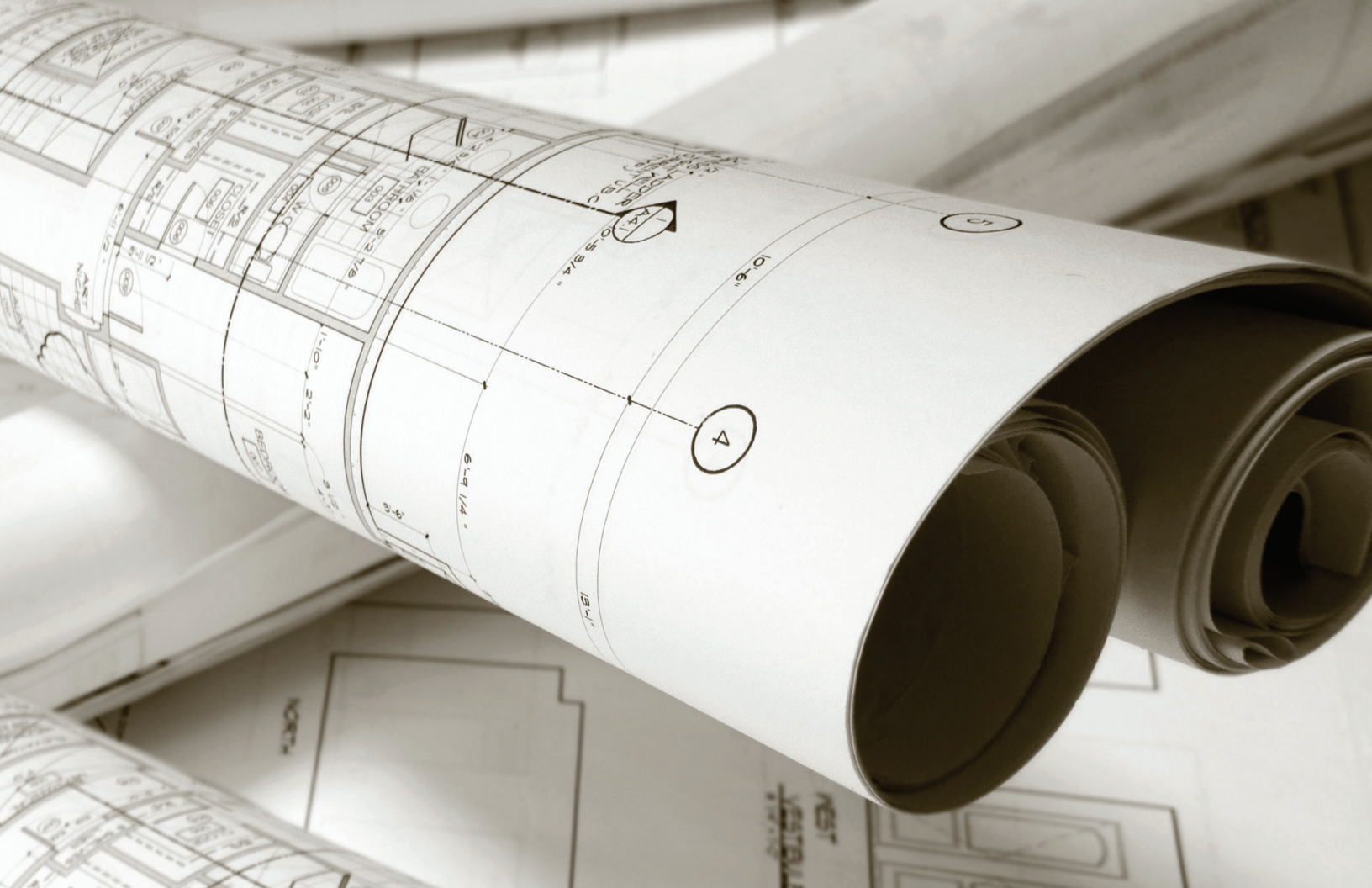




**PLUMBING - HEATING - COOLING  
CONTRACTORS ASSOCIATION**

**Without PHCC,  
You Stand Alone.**





The Plumbing-Heating-Cooling Contractors – National Association is America's premier trade group for the p-h-c professional. PHCC has almost 4,000 open and union shop contractor members who successfully manage businesses in residential service and new construction, commercial and industrial markets.

### **PHCC works for you.**

A major benefit of PHCC membership is our successful and ongoing lobbying efforts at local, state and federal levels. The association provides vital networking forums and business-building programs. And, of course, members are eligible for a wide array of discounted products and outstanding services.

### **PHCC is an instant, nationwide peer group.**

Our members represent the best p-h-c contractors in America. When you join PHCC, you become part of a unique network of professionals who share ideas, standards and a passion for the industry.

### **PHCC gives you a competitive edge.**

We invite you to join today. Membership is a risk-free investment guaranteed to give you the edge in every aspect of your business. Joining PHCC is easy: Membership starts at the state or local level and includes national membership.

For more information, call **800-533-7694** or visit **[www.phccweb.org](http://www.phccweb.org)**.





*"PHCC has helped me  
tremendously and taught me  
not to accept lower profit.  
Our company has made great  
advancements since we joined  
PHCC, and it was all because I  
didn't accept no for an answer."*



# WITH PHCC, YOU GAIN THE BUSINESS-BUILDING KNOW-HOW TO BE MORE PROFITABLE.

PHCC is always focused on ways to increase your bottom line. For example, our business management seminars and programs are offered throughout the country, helping business owners and key staff develop the business skills and ideas needed to more effectively manage, improve productivity and increase profitability.

You'll stay abreast of industry news on your computer with our weekly e-newsletter, PHCC Online, and learn what other successful contractors are doing in The Connection, PHCC's bi-monthly newsletter.

Additionally, the PHCC Educational Foundation's apprentice and journeyman training helps your employees become professionals who keep customers loyal. We provide apprentice programs for classroom and home study that facilitate the development of qualified plumbing and HVAC technicians.

"PHCC is a godsend to us. By talking with PHCC members, we were able to transition our company to the next level. There is so much value sitting and listening to your peers. PHCC has allowed us to think outside the box and throw the box out."



# WITH PHCC, YOU'LL MEET CONTRACTORS AT LOCAL, STATE AND NATIONAL EVENTS FOR ADVICE, SUPPORT AND MORE BUSINESS.

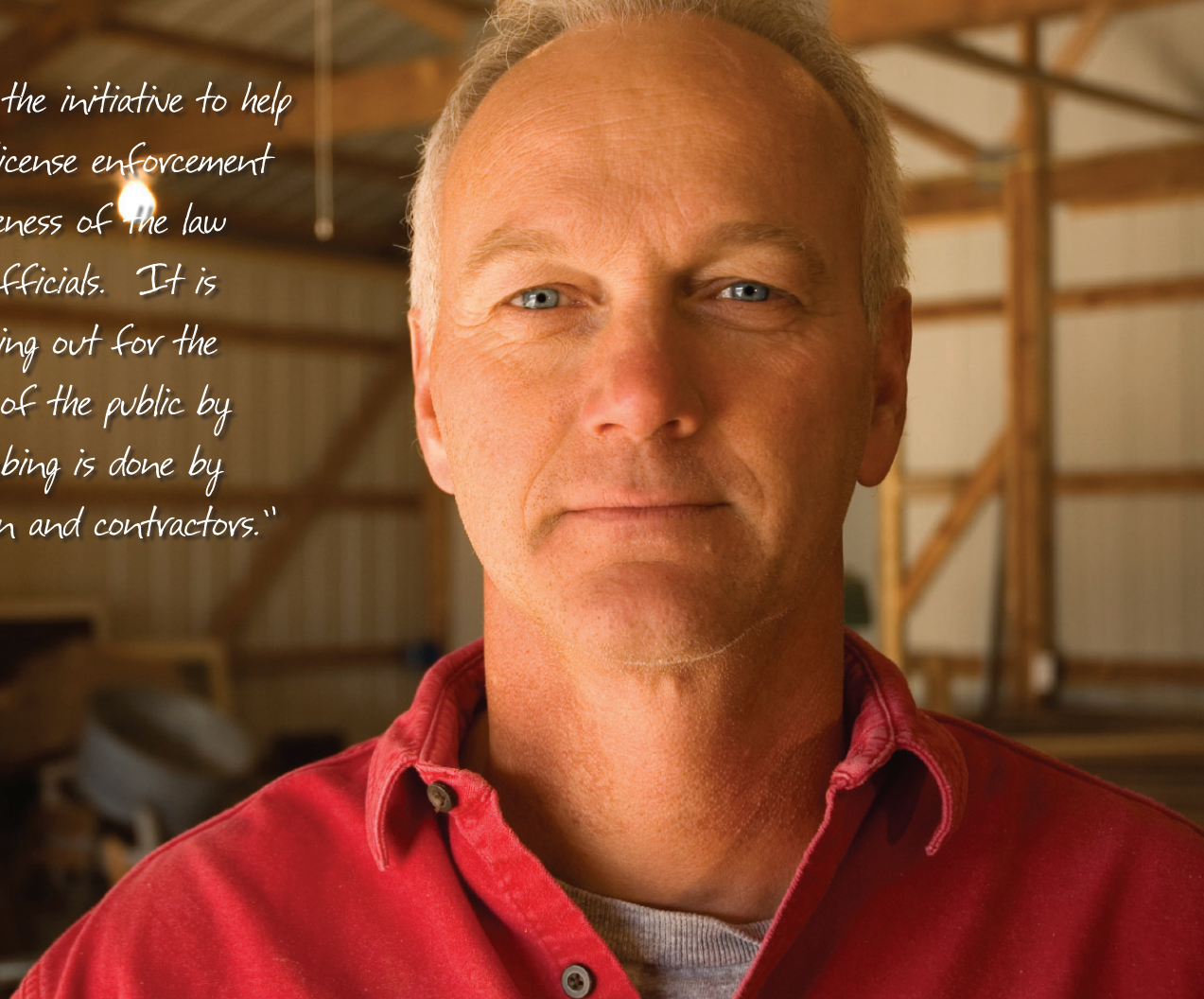
PHCC membership gives you access to powerhouse networking opportunities, helping you learn from others who have “been there, done that.” In your local area, you can also network with specialty contractors, industry partners and code officials at chapter programs.

Connect with industry friends and colleagues at the annual convention and showcase – the only national event exclusively for p-h-c contractors. Choose from a wide variety of education sessions offering practical information that you can apply to your business immediately. Learn about new products, technologies and advancements in the industry at the one-day showcase.

Membership in PHCC's three enhanced service groups—the Construction Contractors' Alliance (CCA), Quality Service Contractors (QSC) and Union Affiliated Contractors (UAC)—provide insight into the business challenges these industry segments face by offering additional networking opportunities and valuable member-specific information.



*"PHCC has taken the initiative to help improve plumbing license enforcement and increase awareness of the law among our state officials. It is PHCC who is looking out for the health and safety of the public by ensuring that plumbing is done by licensed journeymen and contractors."*





# **WITH PHCC, YOU HAVE A POWERFUL VOICE FOR LEGISLATIVE AND REGULATORY CHANGE AT LOCAL, STATE AND FEDERAL LEVELS.**

Our aggressive, contractor-specific advocacy on local, state and national fronts keeps the government from running your business.

The need to be heard in statehouses and the halls of Congress has never been greater. Elected leaders and government regulators depend on PHCC to provide your perspective on proposed legislation and regulations. From taxation and health care to small business and environmental issues – your interests are protected.

"PHCC has shown me how I can grow my business through geothermal sales. Webinars have helped me learn ways to educate my customers on the benefits and savings. PHCC members have access to energy and water efficiency experts from all segments of the industry who share their secrets for 'green' success."



# **WITH PHCC, YOU HAVE THE RESOURCES TO PROMOTE WATER-AND ENERGY-EFFICIENCY TO YOUR CUSTOMERS.**

With building regulations mandating more energy-efficient systems and technologies, and consumers demanding products that save water, energy and money, you need the resources and know-how to successfully integrate green practices into your business.

PHCC members learn the latest about the green marketplace—and how it can create new business opportunities there. They have access to the latest trends in communicating the value of new technologies and eco-friendly products to their customers.



**WITH PHCC... BE PART OF EFFORTS TO LOBBY  
GOVERNMENT, PROVIDE FORUMS FOR NETWORKING,  
EDUCATIONAL PROGRAMS, AND THE HIGHEST QUALITY  
OF PRODUCTS AND SERVICES.**

Joining PHCC is easy and more essential than ever. Membership starts at the local or state level and includes national membership.

For information on joining, call **1-800-533-7694** or visit **[www.phccweb.org](http://www.phccweb.org)**

**Without PHCC, you stand alone.**

