



MEMBER BENEFITS

Knowledge
PHCC Online e-mail Weekly Newsletter
Connection Newsletter
Industry Information and Trends
Special Alerts on Business Opportunities / Trends - energy tax credits, health care reform, etc.
Legislative / Regulatory Alerts
New business markets and emerging technologies - e.g. geothermal, solar, radiant heat, greywater, residential fire sprinklers
Best Practices
Water and Energy Conservation
Human Resources e-Bulletin
Library of Business Management and Best Practices
Training Courses on Business Management and Technical Issues
Expert Advice on Code and Technical Issues

Representation
Representation on all Code Bodies (IPC, UPC)
Representation on Industry Coalitions for Water and Energy Conservation
Representation on the World Plumbing Council
PHCC represents the interests of plumbing, heating and cooling contractors to federal and regulatory bodies on industry-specific and small business issues.
Legislative Grassroots Network
PHCC-PAC

Community
PHCCList - online discussion group to ask questions, share ideas and information with contractors nationwide
Access to Enhanced Service Groups for service and repair contractors, construction contractors and union-affiliated contractors for market specific information, tools, seminars and networking.
Relationships with manufacturers and suppliers to gain access to subject matter experts and provide input on new product/technology development
Awards Program

Resources
PHCC Web site
Techline
PHCC Logo
Marketing Resource Center
Contractor Resource Center
Political Action Center
Alerts on State Legislative/Regulatory Issues
Online Webinars
Support for State and Local Chapter Programs
Discounts on Uniforms, Gasoline, Credit Card Processing and more.

Workforce Development
Apprentice and Journeyman Training (DOL approved)
Scholarships
Assessment Tests
Instructor Workshop

Awareness
Web-Based Contractor Referral System
Consumer Awareness Initiatives

WITHOUT PHCC, YOU STAND ALONE.

Member / Non-Member Tangible Benefits Comparison

Apprentice / Journeyman Training	Member Discount	Member Cost	Non-Member Cost	Savings
		Per Unit	Per Unit	Per Unit
Plumbing and HVACR Textbooks	10%	\$80.95	\$89.95	\$9.00
Plumbing Home Study Program (Online - Available for 1st, 2nd, 3rd, and 4th year Students)	30%	\$500	\$720	\$220
HVACR Home Study Program (Online - Available for 1st, 2nd, 3rd, and 4th year Students)	30%	\$500	\$720	\$220
Fast Trac for Plumbing - Manual Only	50%	\$199	\$399	\$200
Fast Trac for Plumbing - With Testing	30%	\$695	\$995	\$300
360 Training for Journeyman Training (Online - a wide variety of topics including technical, industrial, safety skills, and environmental. Some states offer CEU credit).	10%	\$18 - \$449	\$20 - \$499	Varies by Program

Service Technician Training	Member Discount	Per Unit	Per Unit	Per Unit
Total Opportunity Performance Systems (QSC)	20%	\$99	\$124	\$25

Business Management Education	Member Discount	Per Unit	Per Unit	Per Unit
Online Webinars - 2 available each month, broad range of topics covering business management, technical and emerging technologies	100%	Member Benefit	\$99	\$99
CONNECT Conference / Product & Technology Showcase	16%	\$495	\$595	\$100
Business Operations - for service and repair contractors (QSC)	20%	\$195	\$245	\$50
Unity Conferences - for signatory contractors	31%	\$345	\$500	\$155
CCA Conferences - for construction contractors	13%	\$695	\$795	\$100
Essentials of Project Management Course	5%	\$1,895	\$1,995	\$100
Federated Insurance Open for Business Program - Disaster Continuity Planning Tools	100%	Member Benefit	N/A	\$199 and up

Business Management Tools	Member Discount	Per Unit	Per Unit	Per Unit
Overhead and Profit Calculator	20%	\$199	\$249	\$50
Labor Calculator	29%	\$249	\$350	\$101

Technical / Code	Member Discount	Per Unit	Per Unit	Per Unit
Techline - Expert Advice on Code Questions and Clarifications		Member Benefit	N/A	
National Standard Plumbing Code (2003, 2006, 2009)	33%	\$60	\$90	\$30
National Standard Plumbing Code w/Illustrations (2003, 2006, 2009)	32%	\$75	\$110	\$35
National Standard Plumbing Code Supplements (2000-2009)	32%	\$25	\$37.50	\$12.50

Discount Programs / Publications	Member Discount	Per Unit	Per Unit	Per Unit
ConsensusDocs - Complete Package	20%	\$799	\$999	\$200
ConSensusDocs - Subcontracting Only	20%	\$439	\$549	\$100
Workplace Drug Testing Kit	22%	\$225	\$275	\$50
PHCC Safety Program	33%	\$50	\$75	\$25
NATE Air Conditioning and Heat Pumps Manual	33%	\$30	\$45	\$15
NATE Air Distribution Manual	33%	\$30	\$45	\$15
NATE Core Essentials Manual	33%	\$30	\$45	\$15
PHCC Who's Who Directory	100%	Member Benefit	\$75	\$75
ExxonMobil Gas		.05 per gallon		N/A
NEBS Deluxe Business Forms		33% first order / 10% subsequent orders		N/A
Aramark - work apparel		25%		N/A
Bank of America Credit Card Processing		Wholesale processing rate, plus \$.10 per key entered transaction		N/A
Enterprise Fleet Management		Discounts on Vehicle leasing		N/A
Market Hardware - Web site design and management		Discounts on Web site design, hosting and search optimization		N/A
Hudson Ink - Marketing Services		Discounts on marketing services, free newsletter		N/A

(Additional benefits and savings available through PHCC's state and local chapters.)



Potential Savings Per Unit

\$2500 plus